

# USF TRANSFER GUIDE

*Begin at Illinois Valley College!  
Finish at the University of St. Francis!*

## BUSINESS ADMINISTRATION

### Accounting, Finance, Management, Marketing

The College of Business at the University of St. Francis offers four program options: **Accounting, Finance, Management and Marketing**. The following lists the equivalent courses at IVC fulfilling the lower division core courses common to all business majors within the Bachelor's of Business Administration and the required upper division requirements for each business program. IVC students completing the associate degree should consult the IVC catalog and meet with an academic advisor at IVC.

University of St. Francis	Illinois Valley College
<b>Specific General Education Requirement</b>	
PHIL 330 Business Ethics <i>Note: Requirement effective for transfers entering Fall 2010. Satisfies second philosophy general education requirement.</i>	USF
<b>Business Core Requirements (Lower Division) required of all Business majors:</b>	
ECON 101 Principles of Macroeconomics	ECN 2003 Principles of Macroeconomics
ECON 102 Principles of Microeconomics	ECN 2002 Principles of Microeconomics
ACCT 125 Financial Accounting	ACT 1010 Financial Accounting
ACCT 126 Managerial Accounting	ACT 1020 Managerial Accounting
MGMT 150 Management and Organizational Behavior	MGT 2010 Principles of Management
MKTG 175 Principles of Marketing	MKT 1210 Principles of Marketing
BSAD 201 Business Law I	BUL 2010 Business Law I
FINC 242 Principles of Finance	FIN 1200 Principles of Finance
BSAD 250 Business Driven Technology <i>Note: Requirement effective for transfers entering Fall 2010.</i>	USF
MATH 121 Finite Mathematics	MTH 1006 Finite Mathematics
MATH 175 Statistics	USF
<b>Business Core Requirement (Upper Division) required of all Business majors:</b>	
BSAD 495 Business Policy	USF

*Note: A minimum of fifteen (15) semester hours of upper division (300-400) course work in the major must be completed at USF.*

### Accounting

MATH 170 Calculus for Business	MTH 1007 Calculus for Bus. & Social Sciences
ACCT 225 Intermediate Accounting I	Recommend to be taken at USF; also acceptable ACT 2221 Intermediate Accounting I
ACCT 226 Intermediate Accounting II	Recommend to be taken at USF; also acceptable ACT 2222 Intermediate Accounting II
ACCT 230 Cost Accounting	ACT 2020 Cost Accounting
ACCT 325 Taxes I	USF
ACCT 330 Auditing	USF
ACCT 336 Advanced Accounting	USF
<b>Accounting Electives (select two courses, 6 s.h.) from the following:</b>	
ACCT 326, 327, 335, 369, 494 or 498; BSAD 202	USF; also BUL 2020 Business Law II

(over)

March 2008

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## Finance

University of St. Francis	Illinois Valley College
MATH 170 Calculus for Business	MTH 1007 Calculus for Bus. & Social Sciences
FINC 345 Investments	USF
FINC 353 Real Estate	USF
FINC 357 Commercial Banking	USF
FINC 358 Capital Budgeting	USF
FINC 359 International Finance	USF
FINC 430 Advanced Corporate Finance	USF
<b>Finance Electives (select two courses, 6 s.h.) from the following:</b>	
FINC 245, 340, 374, 494, 498 or ACCT 369	USF

## Management

BSAD 277 Business Research	USF
BSAD 300 International Business	USF
MGMT 350 Corporate Communications	USF
MGMT 360 Human Resource Management	USF
MGMT 364 Operations Management	USF
MGMT362 Supervisory Management	USF
MGMT 366 Business, Society, and Environment	USF
<b>Management Electives (select two courses, 6 s.h.) from the following:</b>	
MATH 170 Calculus for Business (may fulfill one Management elective)	MTH 1007 Calculus for Bus. & Social Sciences
ECON 212, MKTG 382, MGMT 303, 363, 370, 494, 498	USF

## Marketing

MKTG 275 Advertising and Promotion	MKT 2210 Principles of Advertising
BSAD 277 Business Research	USF
MKTG 371 Services Marketing (effective Fall 2010)	USF
MKTG 372 Internet Marketing and e-Commerce (effective Fall 2010)	USF
MKTG 375 Marketing Management	USF
MKTG 376 Consumer Behavior	USF
MKTG 395 International Marketing	USF
<b>Marketing Electives (select two courses, 6 s.h.) from the following:</b>	
BSAD 300, ECON 302, MKTG 373, MKTG 382, 383, 494 or 498	USF

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