

USF TRANSFER GUIDE

*Begin at Joliet Junior College!
Finish at the University of St. Francis!*

BUSINESS ADMINISTRATION

Accounting, Finance, Management, Marketing

The College of Business at the University of St. Francis offers four program options: **Accounting, Finance, Management and Marketing**. The following lists the equivalent courses at JJC fulfilling the lower division core courses common to all business majors within the Bachelor's of Business Administration and the required upper division requirements for each business program. JJC students completing the associate degree should consult the JJC catalog and meet with an academic advisor at JJC.

University of St. Francis	Joliet Junior College
Specific General Education Requirement	
PHIL 330 Business Ethics (3 s.h.) <i>Note: Requirement effective for transfers entering Fall 2010. Satisfies second philosophy general education requirement.</i>	USF
Business Core Requirements (Lower Division) required of all Business majors:	
ECON 101 Principles of Macroeconomics	ECON 103 Principles of Economics I (Macroeconomics)
ECON 102 Principles of Microeconomics	ECON 102 Principles of Economics II (Microeconomics)
ACCT 125 Financial Accounting	ACCY 101 Accounting I
ACCT 126 Managerial Accounting	ACCY 102 Accounting II
MGMT 150 Management and Organizational Behavior	MGMT 101 Principles of Management
MKTG 175 Principles of Marketing	MKTG 101 Marketing
BSAD 201 Business Law I	BLAW 101 Business Law I
FINC 242 Principles of Finance	FIN 201 Principles of Corporation Finance
BSAD 250 Business Driven Technology <i>Note: Requirement effective for transfers entering Fall 2010.</i>	USF
MATH 121 Finite Mathematics	MATH 153 Finite Mathematics
MATH 175 Statistics	BUS 205 Business Statistics
Business Core Requirement (Upper Division) required of all Business majors:	
BSAD 495 Business Policy	USF

Note: A minimum of fifteen (15) semester hours of upper division (300-400) course work in the major must be completed at USF.

Accounting

MATH 170 Calculus for Business	MATH 150 Mathematical Analysis for Business
ACCT 225 Intermediate Accounting I	Recommend to be taken at USF; also acceptable ACCY 103 Intermediate Accounting I
ACCT 226 Intermediate Accounting II	Recommend to be taken at USF; also acceptable ACCY 105 Intermediate Accounting II
ACCT 230 Cost Accounting	ACCY 104 Cost Accounting
ACCT 325 Taxes I	USF
ACCT 330 Auditing	USF
ACCT 336 Advanced Accounting	USF
Accounting Electives (select two courses, 6 s.h.) from the following:	
ACCT 326, 327, 335, 369, 494 or 498; BSAD 202	USF

(over)

March 2008

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Finance

University of St. Francis	Joliet Junior College
MATH 170 Calculus for Business	MATH 150 Mathematical Analysis for Business
FINC 345 Investments	USF
FINC 353 Real Estate	USF
FINC 357 Commercial Banking	USF
FINC 358 Capital Budgeting	USF
FINC 359 International Finance	USF
FINC 430 Advanced Corporate Finance	USF
Finance Electives (select two courses, 6 s.h.) from the following:	
FINC 245, 340, 374, 494, 498 or ACCT 369	USF

Management

BSAD 277 Business Research	USF
BSAD 300 International Business	USF
MGMT 350 Corporate Communications	USF
MGMT 360 Human Resource Management	USF
MGMT 364 Operations Management	USF
MGMT362 Supervisory Management	USF
MGMT 366 Business, Society, and Environment	USF
Management Electives (select two courses, 6 s.h.) from the following:	
MATH 170 Calculus for Business (may fulfill one Management elective)	MATH 150 Mathematical Analysis for Business
ECON 212, MKTG 382, MGMT 303, 363, 370, 494 or 498	USF

Marketing

MKTG 275 Advertising and Promotion	ADV 101 Principles of Advertising
BSAD 277 Business Research	USF
MKTG 371 Services Marketing (effective Fall 2010)	USF
MKTG 372 Internet Marketing and e-Commerce (effective Fall 2010)	USF
MKTG 375 Marketing Management	USF
MKTG 376 Consumer Behavior	USF
MKTG 395 International Marketing	USF
Marketing Electives (select two courses, 6 s.h.) from the following:	
BSAD 300, ECON 302, MKTG 373, MKTG 382, 383, 494 or 498	USF

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