Accreditation Council for Business Schools and Programs (ACBSP) Quality Assurance (QA) Report

<u>for</u> <u>Baccalaureate/Graduate Degree Programs</u>

Current as of August 2014

Overview (O) 1. Complete all information requested.

Submit your report as an attachment to reports @acbsp.org on or before February 15th or September 15th. This report should be limited to maximum of 50 pages. The average length of most good reports is 30 pages. To help reduce the page numbers you can remove the ACBSP examples used in this report template to help you complete the report.

O 2. Institution Name: University of Saint Francis (IL) Date: September 15, 2014 Address: 500 Wilcox St., Joliet, IL 60435

O 3. Year Accredited/Reaffirmed: 2007 /N/A This Report Covers Years: 2012 - 2014

O 4. List <u>All</u> Accredited Programs (as they appear in your catalog):

Note: Listing new programs here does not confer accreditation. New degree programs, majors or emphases must be in effect for at least two years and have graduates and follow the guidance in the process book before accreditation will be granted

BBA (Bachelors of Business Administration) - Accounting BBA – Finance BBA – Management BBA – Marketing BS (Bachelors of Science) – Business Administration MBA (Masters of Business Administration) MSM (Masters of Science) - Management O 5. List all programs that are in your business unit that are not accredited by ACBSP and how you distinguish accurately to the public between programs that have achieved accredited status and those that have not.

BS – Computer Science. This is a program that was in a different college within the university and now has been folded into the School of Business within the College of Business & Health Administration. Any public information put forth by the college will clearly identify only the programs that are accredited. In the future we are planning on having this program also ACBSP accredited.

The following four programs have been instituted in the past two years, but have not had any graduates yet. They are not currently accredited, but will be asked to be accredited once the requirements for accreditation are met. Any public information put forth by the college will clearly identify only the programs that are accredited.

BBA – International Business BBA – Health Care Management BBA – Entrepreneurship BBA – Transportation and Logistics

O 6. *List all campuses that a student can earn a business degree from your institution:* Only at our main campus in Joliet, IL. Although students may take certain transportation and logistics classes at our Saint Bonaventure Center.

O 7. Person completing report	t
Name:	David Gordon
Phone:	815-740-3698
E-mail address:	dgordon@stfrancis.edu
ACBSP Champion name:	David Gordon - ACBSP Co-Champion name: Anthony Zordan

O 8. Conditions or Notes to be Addressed: You do not need to address Opportunity for Improvement (OFI). Please explain and provide the necessary documentation/evidence for addressing each condition or note since your last report.

Are you requesting the Board of Commissioners to remove notes or conditions (if the justification for removal is lengthy consider attaching an appendix to QA report):

We do not have any pending notes or conditions.

O 9. The business unit must routinely provide reliable information to the public on their performance, including student achievement. Describe how you routinely provide reliable information to the public on your performance, including student achievement.

We have a link to our most recent Quality Assurance Report on the college website which is available to the public at: <u>https://www.stfrancis.edu/academics/college-of-business-health-administration/school-of-business/</u>

Standard #1 Leadership

Organization

a. List any organizational or administrative personnel changes within the business unit since your last report.

Dr. Shannon Brown joined the faculty as a full time visiting instructor in August of 2013. Dr. Brown teaches undergraduate and graduate management courses. She replaced Mr. Stan Klatka left the university. Dr. Brown has since been promoted to an assistant professor position within the college. Mr. Joseph Ferrallo joined the faculty as a full time visiting instructor in August of 2013 and is now a full time instructor. He replaced Dr. James Haefner who retired from the university. Dr. Margaret Neumann was added as a full time visiting professor starting in August of 2013. Dr. Neumann teaches information technology classes as well as management courses. In August 2014 Dr. Deborah Mullen joined the faculty as visiting professor in health administration. Dr. Sudipta Roy was added as an adjunct faculty member in August of 2013. She teaches finance and economics courses for the college. Mr. Brian Thompson was also added as an adjunct faculty member in January of 2013. He teaches finance and economics courses for the college.

b. List all new sites where students can earn an accredited business degree (international campus, off-campus or on campus, on-line) that have been added since your last report?

In August 2014 the University opened the St. Bonaventure Center in downtown Joliet about 1 mile from the main campus. Some Transportation & Logistics classes are being offered at this site.

Standard #2 Strategic Planning (this standard not typically addressed in the QA report) This is used as a place holder to allow all the other standards to be addressed in the QA report and keep the numbering system consistent with self-studies and QA reports.

Standard #3 Student and Stakeholder Focus

Complete the following table. Provide three or four examples, reporting what you consider to be the most important data. It is not necessary to provide results for every process.

Student- and S Focused Resul	takeholder-	 Student- and stakeholder-focused results examine how well your organization satisfies students and stakeholders key needs and expectations. Performance measures may include: satisfaction and dissatisfaction of current and past students and key stakeholders, perceived value, loyalty, persistence, or other aspects of relationship building, end of course surveys, alumni surveys, Internship feedback, etc. Measurement instrument or processes may include end of course surveys, alumni surveys, Internship feedback, etc. Each academic unit must demonstrate linkages to business practitioners and organizations, which are current and significant, including an advisory board. Periodic surveys should be made of graduates, transfer institutions, and/or employers of graduates to obtain data on the success of business programs in preparing students to 				
		ŀ	Analysis of R	esults		
Performance Measure Measurable goal What is your goal?	What is your measurement instrument or process? (Indicate length of cycle)	Current Results What are your current results?	Analysis of Results What did you learn from the results?	Action Taken or Improvement made What did you improve or what is your next step?	Insert Graphs or Tables of Resulting Trends (3-5 data points preferred)	

Standard 3 - Student and Stakeholder-Focused Results

Survey results should show at least 80% of MBA students agreeing or strongly agreeing that their critical and analytical skills improved while in the program.	Annual alumni survey (Survey included in Appendix A)	Four years of positive trend data exceeding goal in all years	The results indicate that the MBA program is successful at improving the analytical and critical thinking skills of students. The trend is positive.	Instructors will continue to be encouraged by administration to develop classes in a manner that helps students improve their critical and analytical skills.	Development of Critical/Analytical Skills
Survey results should show at least 80% of MBA students agreeing or strongly agreeing that their MBA program met their education expectations.	Annual alumni survey (Survey included in Appendix A)	Four years of relatively consistent data. Most years above the stated goal. Only one year was below the stated goal.	The college does seem to be meeting goals for education expectatio ns.	Instructors will continue to be encouraged by administration to develop classes in a manner that meet the education expectations of students.	Education Met Expectations

Survey results should show at least 80% of MBA students agreeing or strongly	Annual alumni survey (Survey included in Appendix A)	Four years of relatively consistent data. All years above the	The college does seem to be meeting goals for written	Although the data show the goal being met there is a slightly downward trond procent	Improvement of Written Comunication and Research Skills
agreeing that their MBA program led to an improvement in their written communication and research skills.		stated goal.	communic ation and research skills.	trend present. Faculty will be encouraged to utilize more assignments that can improve these skills.	95 90 85 85 80 75 2010 2011 2012 2013

Survey results should show at least 80% of undergraduate management and marketing majors agreeing or strongly agreeing that their undergraduate education successfully developed their leadership preparedness.	Annual alumni survey (Survey included in Appendix B)	There has been a noticeable upward trend. We have met this goal over the past two years.	The college does seem to be meeting goals for leadership preparedn ess as of late although 2010 and 2011 did not meet the stated goal.	Although the data show the goal being met the last two years there is still room for improvement. An upward trend is apparent. Faculty will be encouraged to utilize more assignments that can improve their leadership skills.	Leadership Preparedness
Survey results should show at least 80% of undergraduate management and marketing majors agreeing or strongly agreeing that their undergraduate education successfully prepared them for a position in the job market in their selected major.	Annual alumni survey (Survey included in Appendix B)	We have consist- ently equaled or exceeded our goals over the past four years.	The college does seem to be meeting goals for job market preparation	Continue what we are doing for this attribute.	Preparation for Position in Marketing/Management

Standard #4 Measurement and Analysis of Student Learning and Performance

a. Program Outcomes

List outcomes, by accredited program. Many of the program outcomes should be used as part of a student learning assessment plan and be measurable.

State the learning objectives for each program (MBA, Ph.D., BBA, AA, etc.) accredited. A program is defined as follows: a plan of study is considered a program when it requires a minimum of 12 credit hours of coursework beyond the CPC and/or is recorded on a student's transcript (ex. Business Administration: major/concentration/option/specialization in Accounting, Finance, Marketing, etc.)

Accounting Program Outcomes

- 1. **Decision Modeling -**Students will demonstrate strategic and critical approaches to decision-making.
 - Use financial statements to analyze business performance (225 & 226 Intermediate Accounting).
 - Use cost accounting data to analyze make or buy decisions (230 Cost).
- 2. **Risk Analysis -** Students will develop a practical approach to formulating, solving and then critically evaluating the theories and methods of risk analysis.
 - Analyze risk by understanding, testing, and evaluating controls in business processes (327 Accounting Information Systems, 330 Auditing).
- 3. **Communication: Measurement and Reporting -** Students will communicate clearly and objectively using appropriate and relevant measurement and reporting techniques.
 - Complete the accounting cycle (225 & 226 Inter, 336 Advanced).
 - Prepare adjusting entries and all financial statements (225 & 226 Inter).
 - Prepare closing entries (225 & 226 Inter, 336 Adv).
 - Understand the effect of transactions and errors on accounts and financial statements (225 & 226 Inter).
 - Prepare an individual tax return (325 Taxes).
- 4. **Research -** Students will be able to access, understand and apply research relevant to the accounting profession.

- Use the Accounting Codification System (ACS) to access, understand and apply research relevant to the accounting profession (225 & 226 Inter, 336 Adv).
- Present accounting research results orally and in writing (330 Audit).
- 5. **Technology -** Students will demonstrate ability to use technology tools effectively and efficiently as related to the accounting profession.
 - Use technology effectively, especially Excel and Access (230 Cost, 327 AIS, 336 Adv).

Finance Program Outcomes

1: Demonstrate the ability to perform a capital budgeting analysis including cash flow projections, valuation/quantitative analysis (NPV, IRR, etc.) using a robust Excel model and qualitative analysis including risk assessment, sensitivity analysis and the ability to prepare a well-supported recommendation.

2: Demonstrate the ability to analyze and recommend a proper capital structure for a firm including the proper amount of leverage (mix of debt and equity), analyze the types of debt capital and types of equity capital sources including a robust Excel model to provide pro forma financials (balance sheet, income statement, ratio analysis), and prepare and present a well-supported recommendation.

3: Demonstrate proficiency in the concepts of valuation theory, portfolio theory, financial planning/investment policy, financial instruments (stocks, bonds, options, derivatives, etc.), and financial markets.

4: Improve student communication skills and proficiency in understanding key concepts in Investments using online presentation software.

5: Demonstrate proficiency in advanced modeling skills including Excel function such as Solve- It

Management Program Outcomes

- 1. **Management Concepts-** Students will be able to demonstrate knowledge in management theories and to apply management concepts in today's corporate environment.
- 2. Communication- Students will be able to demonstrate effective oral and written communication and presentation skills.
- 3. **Problem Solving and Critical Thinking-** Students will develop analytical and critical thinking skills in order to create appropriate strategic business decisions.

4. Global Business Knowledge- Students will develop a clear understanding of the ethical, economic, multicultural, political, social, and regulatory context of a global economy.

Marketing Program Outcomes

- 1. To develop an interdisciplinary understanding of marketing.
- 2. To develop effective strategic thinking skills.
- 3. To demonstrate knowledge of the marketing and promotion mixes, nonprofit and service marketing, and analytic marketing.
- 4. To demonstrate critical thinking skills.
- 5. To improve oral communication skills.
- 6. To improve written communication skills.

MBA Program Outcomes

- 1. To demonstrate a breadth of knowledge in various aspects of business.
- 2. To develop strategic thinking skills.
- 3. To develop analytical and critical thinking skills.
- 4. To improve effective oral and written communication skills.
- 5. To understand a global economy and organization efforts in the same context.
- 6. To understand and appreciate ethical decision making from a stakeholders perspective.

MSM Program Outcomes

1. Students will be able to demonstrate a wide breath of knowledge in management theory and practices and to apply management concepts to today's business environment.

- 2. To develop effective critical thinking, problem solving and life long learning skills to meet the demands of the rapidly changing business environment.
- 3. To understand and apply organizational behavior skills with regard to the human side of enterprise (team building, change management, continuous improvement, motivation and performance evaluation).
- 4. Development of personal and organizational leadership skills appropriate to communicate and lead an increasingly diverse workforce with integrity and a sense of ethics.
- 5. Students will develop a clear understanding of the impact and demands created by increasing globalization and technology on the business landscape.
- 6. To understand and apply the concepts used by firms to measure financial performances and professional development in financial skills.

b. Performance Results

Complete Table Standard 4 - Student Learning Results found under the Evidence File tab above. Provide three or four examples, reporting what you consider to be the most important data. It is not necessary to provide results for every process.

	quired for each accredited program, doctorate, masters, and baccalaureate)						
Performance Indicator	Definition						
1. Student Learning Results	A student learning outcome is one that measures a specific competency attainment.						
	Examples of a direct assessment (evidence) of student learning attainment that might be used include:						
	capstone performance, third-party examination, faculty-designed examination, professional						
	performance, licensure examination).						
	Add these to the description of the measurement instrument in column two:						
	Direct - Assessing student performance by examining samples of student work						
	Indirect - Assessing indicators other than student work such as getting feedback from the student or						
	other persons who may provide relevant information.						
	Formative – An assessment conducted during the student's education.						
	Summative – An assessment conducted at the end of the student's education.						
	Internal – An assessment instrument that was developed within the business unit.						
	External – An assessment instrument that was developed outside the business unit.						
	Comparative – Compare results between classes, between online and on ground classes, Between						
	professors, between programs, between campuses, or compare to external results such as results from						

Student Learning Results (Required for each accredited program, doctorate, masters, and baccalaureate)

	compara				
	1	Analysis of		1	
Performance Measure	What is your measurement instrument or	Current Results What are your	Analysis of Results What did you learn	Action Taken or Improvement made	Insert Graphs or Tables of Resulting
Measurable goal	process?	current results?	from the results?	What did you improve or what is	Trends
What is your goal?	Do not use grades. (Indicate type of			your next step?	(3-5 data points preferred)
	instrument) direct formative internal, comparative				preierred)
ALL Undergrad (UG) – MFT (major field test) – show steadily increasing scores	Capstone course- External, summative	Mean of class scores ranged from 147 to 152	Reviewed by Assessment Cmte, shared with faculty. It appears that overall, scores are steady showing neither a significant increase or decrease.	Note: The college has decided to switch from the MFT to Peregrine CPC pre & post test beginning Fall 2014.	See table 4.b.1 below
ALL UG – Improve performance on capstone simulation	Capstone course- External, summative	On average, USF groups outperform other US teams.	Reviewed by Assessment Cmte, shared with faculty. Noticed group dynamic skills were weak.	Began S13 to address group dynamic skill development. Will add bonding exercise F14.	See table 4.b.2 below
ALL UG – improve "would higher" % from "BOD" at capstone final presentations	Capstone course- External, summative	Board of Directors (alumni, professors) rated favorably, i.e., "would hire".	Bus Advisory Bd. Noted advantage of using more outside judges.	Plan to invite more outside judges.	See table 4.b.3 below
BBA Accounting - Improve pass rate	CPA exam pass rates	USF pass rates are above Illinois except	Reviewed by acctg faculty. USF rate is	Faculty will carefully monitor – expect	See table 4.b.4 below

on CPA exam	2013.	higher than most	2014 to exceed
		schools (except	Illinois average.
		2013) but number of	
		USF students is	
		small.	

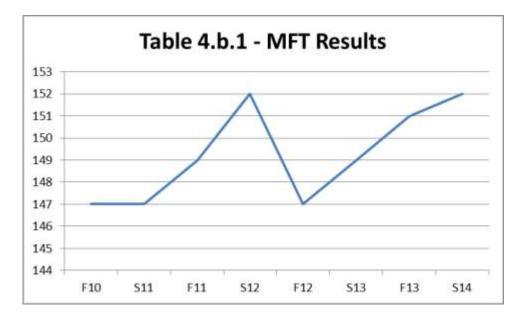


Table 4.b.2 Percentile of USF student team performance compared to approximately 2000 other teams in the U.S. For example, the overall (blue) data points indicate that in Spring 2014, USF teams outperformed 78% of the teams nationally. In Spring 2014, two USF teams outperformed 90% of all other teams nationally.

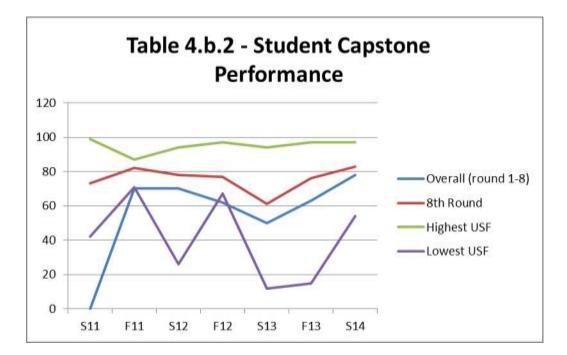
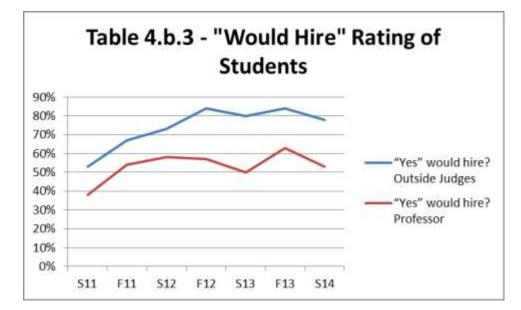
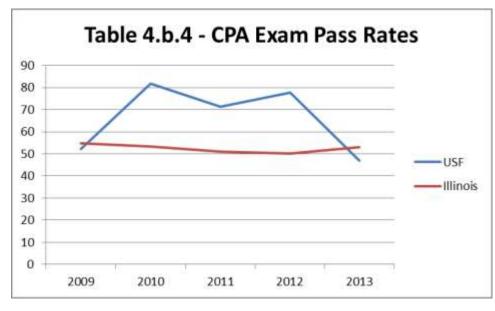


Table 4.b.3 Percent of Judges and Professors (Board of Directors) giving Business Policy team members a "Yes, I would hire" rating at capstone final presentations





Standard #5 Faculty and Staff Focus

Complete the following table Provide three or four examples, reporting what you consider to be the most important data. It is not necessary to provide results for every process.

maintains a positive, prod faculty and staff. <i>Key indicators may includ</i> <i>service, administrative du</i> <i>number of committees, nu</i>				ve, productive, lea ay include: profes rative duties, busin ittees, number of a positive, productiv	xamine how well the organization creates and arning-centered work environment for business assional development, scholarly activities, community ness and industry interaction, number of advisees, theses supervised, satisfaction or dissatisfaction of ve, and learning-centered environment, safety,
			lysis of Resu		118.
Performance Measure	What is your measurement	Current Results	Analysis of Results	Action Taken or	Insert Graphs or Tables of Resulting Trends
Measurable	instrument or process?	What are	What did	Improvement made	(3-5 data points preferred)
goal What is your goal?	(Indicate length of cycle)	your current results?	you learn from the results?	What did you improve or what is your next step?	

Table 5.1 Standard 5 - Faculty- and Staff-Focused Results

Faculty will increase the amount of scholarly activity within the college by 10% for the next five years.	Number of conferences attended by faculty	We started at a low level, but have shown dramatic improve- ment on a percent- age basis over the past five years.	Faculty interest in attending conference and conducting research has increased. An upward trend over the past five years is apparent.	Administration will continue to stress the importance of scholarly work by faculty. New funding will try to be secured.	# of Conferences Attended
The administration turnover rate will not exceed an average of 20% per year.	The number of administrators leaving in a year.	We have a very low number of administra tors in the college. Slight changes cause substan- tial swings in turnover ratio thus we have seen ratios between 0 and 20%.	The number of individuals leaving each year is low. This tends to point to administra- tors being happy at the college.	Continue to monitor turnover and keep rate low.	Adm. Turnover Rate

The staff turnover rate will not exceed an average of 20% per year.	The number of staff members leaving in a given year.	We have a very low number of staff members in the college. Slight changes cause substan- tial swings in turnover ratio thus we have seen ratios between 0 and 25%.	The number of individuals leaving each year is low. The average over the past five years is well below 20%. This tends to point to staff members being content in the college.	Continue to monitor turnover and keep rate low.	Staff Turnover Rate
The faculty turnover rate will not exceed an average of 10% per year.	The number of faculty members leaving in a given year.	We have a low number of full time faculty in the college. Slight changes cause substan- tial swings in turnover ratio thus we have seen ratios between 0 and 20%.	The number of individuals leaving each year is low. The average over the past five years is below 10%. This tends to point to faculty being content in the college.	Continue to monitor turnover and keep rate low.	Faculty Turnover Rate

Complete Table 5.2 and 5.3 for <u>new full-time and part-time faculty members since last self-study or QA report. Do not include faculty members previously reported.</u>

			ULL-TIME AND PART-TIME	-	
NAME	MAJOR	COURSES	LIST ALL EARNED	DOCUMENT OTHER	ACBSP
(List	TEACHING	TAUGHT	DEGREES	PROFESSIONAL	QUALIFICATION
alphabetically	FIELD	(during the	(as Documented on	CERTIFICATION	1. Doctorate
by Last Name)		reporting period)	Transcript, Must Include	CRITIERA	2. Professional
			Major Field)	Five Years Work	3. Exception
				Experience	
				 Teaching 	
				Excellence	
				 Professional 	
				Certifications	
Shannon	Management	Organizational	Ph.D. – Values Driven		Doctorate
Brown		Behavior	Leadership (Benedictine		
			University)		
		Human Resource			
		Management	MBA (Dominican		
			University)		
		Corporate			
		Communications	B.A. – Corporate		
			Communication		
		Adult Training	(Dominican University)		
		and Development			
		Developing			
		Personal			
		Leadership			
		Ormonization			
		Organization			
		Development and			

Table 5.2 Standard 5 - NEW FULL-TIME AND PART-TIME FACULTY QUALIFICATIONS

		Change		
Joseph Ferrallo	Marketing/ Management	Principles of Marketing Consumer	MBA (University of Saint Francis) B.B.A. – Management	Exception
		Behavior Marketing	(University of Saint Francis)	
		Management		
Deborah Mullen	Health Administratio n		Ph.D. – Health Services Research (University of Minnesota)	Doctorate
			MS (University of Minnesota)	
			B.A. – Psychology (Western Carolina University)	
Margaret Neumann	Management	Computer Concepts and Applications	Ph.D. – Information Sciences (University of Texas)	Doctorate
		Introduction to Information Technology	B.S. – Mathematics (Southern Mississippi University)	
		Database Administration		
		Information Technology		

Sudipta Roy	Economics	Principles of Macroeconomics	 Ph.D. – Economics (Indira Gandhi Institute of Development Research, Mumbai, India) MS – Economics (University of Calcutta, India) MBA – (Governors State University) BS – Economics (University of Calcutta, 	Doctorate
Brian Thompson	Finance/ Economics	Principles of Macroeconomics Principles of Finance Investments	India) M.S Finance (Illinois Institute of Technology) MBA – (DePaul) B.A Business (Governors State	Exception
		Managerial Finance Derivatives Valuation Financial Concepts and Applications	University)	

Table 5.3 Standard 5, Criterion 5.8 Scholarly and Professional Activities

	Highest Degree				ctivities							
	Earned		Professional Certification	Papers Presented	Published Articles / Manuscripts / Books	Unpublished Articles /		Professional /	Activities		Professional Memberships	
						Manuscripts / Books		Professional Related service	Professional Conferences / Workshops	Professional Meetings		Other
Faculty Member		Academic Year					Consulting					
Brown, Shannon	Ph.D.	2013- 2014		B=2		B=1		A=4 B=3	C=2		B=3	
Ferrallo, Joseph	MBA	2013 - 2014			C=1		D=1	D=2		B=1	B=2	
Neumann, Margaret	Ph. D.	2013 - 2014									A=1	
Roy, Sudipta	Ph. D.	2013 - 2014						B=1	A=1		A=1	A=1
Thompson, Brian	MBA	2013 - 2014				B=1	D=1	A=1	D=1		D=1	

Standard #6 Educational and Business Process Management

- a. Curriculum
 - 1. List any existing accredited degree programs/curricula that have been **substantially revised** since your last report and attach a Table Standard 6, Criterion 6.1.3 Undergraduate CPC Coverage for each program.

No existing accredited programs have been substantially revised.

2. List any **new** degree programs that have been developed and attach a Table - Standard 6, Criterion 6.1.3 – Undergraduate CPC Coverage for each new program since your last report.

Note: If you have a new degree at a level currently accredited by ACBSP, then report information on: student enrollment, program objectives, instructional resources, facilities and equipment, admissions requirements, graduation statistics, **core professional components (CPCs)** and the outcomes assessment process to ACBSP. If the new degree is at a higher level then what is currently accredited, the school must complete a self-study to add the degree.

Since the last QA report, one new major in the BBA program was approved in late 2012 - Health Care Management

This new major has the same 40 hour business core (30 in the School of Business, 7 in Math and 3 in Philosophy in business ethics) as our other seven BBA majors: Accounting, Entrepreneurship, Finance, International Business, Management, Marketing, and Transportation & Logistics Management. The new major does not require the use of new institutional resources but uses existing classroom and technology resources. Courses are taught by current faculty. An updated CPC for the new and existing BBA majors is provided below in Table 6.1. The outcomes assessment process for the new programs is the same as the existing programs. Enrollment data for all business majors is in Table 6.2 below.

			ł	Hour C	lass Se	ession	s by C	PC Top	Dic			
BBA Core Courses (40 sem hrs) All 3 sem hrs except MATH 175	1a MKT	1b FIN	1c ACC	1d MGT	2a LAW	2b ECO	2c ETH	2d GLO	3a IS	3b STAT	4a/b POL/ COMP	Total
ACCT125 Financial Accounting		2	45		2		5	1	2			57
ACCT126 Managerial Accounting	2		45	8		1	5					61
BSAD201 Business Law					45		6					51
BSAD 250 Business Driven Technology	6	1	4	4				15	45			75
BSAD 495 Business Policy	16	8	4	4	1	2	3	1	2	1	32	74
ECON101 Macroeconomics	1		1			45	1	8		1		57
ECON102 Microeconomics	3	1	2	3	1	45	1	3		1	1	61

FINC242 Finance	2	40	5	2	1	8	2		3	5		68
MGMT150 Management & Organization Behavior	1			45	2	2	3	3	2		2	60
MKTG175 Marketing	45	2		2	2	2	4	4		2	3	66
MATH121 Finite Math										45		45
MATH175 Statistics (4 sem hrs)										60		60
PHIL 330 Business Ethics							45					45
TOTALS	76	54	106	68	54	105	75	35	54	115	38	

- 3. List any accredited programs that have been terminated since your last report. None
- 4. Provide three or four examples of organizational performance results, reporting what you consider to be the most important data, using Table 6.1 Standard 6 Organizational Performance Results, found under the Evidence File tab above. It is not necessary to provide results for every process

Organizational Results	Effectiveness	busine progra succes Key ind equity, organiz	Organizational effectiveness results examine attainment of organizational goals. Each business unit must have a systematic reporting mechanism for each business program that charts enrollment patterns, student retention, student academic success, and other characteristics reflecting students' performance. <i>Key indicators may include: graduation rates, enrollment, improvement in safety, hiring</i> <i>equity, increased use of web-based technologies, use of facilities by community</i> <i>organizations, contributions to the community, or partnerships, retention rates by</i> <i>program, and what you report to governing boards and administrative units.</i>						
		Analysis	s of Results		~				
Performance Measure	What is your measurement	Current Results	Analysis of Results	Action Taken or	Insert Graphs or Tables of Resulting Trends				
Measurable goal	instrument or process?	What are your	What did you learn	Improvement made	(3-5 data points preferred)				
What is your goal?	(Indicate length of cycle)	current results?	from the results?	What did you improve or what is your next step?					

Table 6.1 Standard 6 - Organizational Performance Results

1. Increase enrollment each year DC = degree completion GR = graduate MBA & MSM UG = BBA undergraduate	Enrollment data	DC and UG BBA enroll- ment has been increas- ing.	The MBA is still declining slightly.	All MBA courses now 3 sem hrs. Introduced Entrepreneur ship, Trans & Logistics, Int'I Bus and Health Care Mgmt majors; Revised Finance and Acctg majors.	Enrollment by Student Type 180 140 140 120 100 80 60 40 20 0 F10 F11 F12 F13 F14
2. Sch of Bus BBA (lines 1, 3, 5, 7 below) to exceed USF (lines 2, 4, 6, 8) and SP (line 9) retention rate	Retention rates as reported by IPEDS* and USF data	Except for fresh, BBA rates are higher than nat'l avg (line 9)	But BBA rates are lower than nat'l avg	Instituted onboarding process for new advisees. Revised advising process for undergrads.	See table 6.2 below – 6 yr column SP – line 9 – Selective Private = group based on comparable ACT scores over time.
3. Sch of Bus BBA to exceed USF graduation rate	Graduation rates as reported by IPEDS* and USF data	Rates are compara ble.	Graduate rate is lower.	Evaluations in progress	See table 6.2 below – last column

*IPEDS- Integrated Post-secondary Education Data Systems

Table 6.2 – Persistence & Completion Data:

line	Student Type	Begin as:	PERSIS	TENCE 8		ETION			Grad in College
me	Student Type	Beyin as.	N	2 Yr	3 Yr	4 Yr	5 Yr	6 Yr	in 6 Yrs
1	Freshman	BBA	23.2	82%	65%	64%	61%	58%	44%
2	F05-F12 Avg	Any Major	196	78%	68%	65%	62%	59%	44%
3	Transfer	BBA	23	84%	74%	71%	69%	68%	65%
4	0405-1213 Avg	Any Major	264	84%	76%	73%	72%	71%	66%
5	Adult Undergrad	BBA	11	74%	70%	68%	61%	65%	51%
6	0405-1213 Avg	Any Major	135	74%	64%	61%	62%	61%	53%
7	Graduate	BBA	53	78%	70%	69%	71%	72%	65%
8	0405-1213 Avg	Any Major	556	84%	79%	77%	78%	78%	75%
9	Selective Private	Any Major	15,520	78%	68%	46%	58%	61%	N/A

Appendix A

Annual Alumni Survey MBA (partial)

My MBA courses at USF have:

5.	prepared me for, or improved my current role in, a leadership position.			
6.	developed my understanding of the nature of conflict in organizations, its causes, and ways to resolve many work place issues.			
7.	developed my ability to think critically and analyze issues.			
8.	introduced me to different motivational/leadership styles, traits, and behaviors.			
9.	helped me to understand the importance of globalization, technology, and the importance of cross-cultural relations.			
10	. helped me to understand the strategic management process of formulation, implementation, and control.			
11	 helped develop my understanding and appreciation for quantitative/financial analysis. 			
12	 improved my ability to effectively use financial analysis in the decision making process. 			
13	. improved my written communication and research skills.			
14	. helped me develop a breadth of knowledge in various aspects of business.			
. –	In my opinion:			
15	. My MBA education met my expectations.			

Appendix B

Annual Alumni Survey Undergraduate (partial)

My Management courses at USF have: 16. prepared me for a position in the workplace. 17. helped me to understand different motivational theories and how to apply them. Strongly Strongly Agree Neutral Disagree Agree Disagree 18. developed my ability to think critically and analyze issues. 19. helped me to understand barriers to communication and how to overcome these communication barriers. 20. introduced me to different leadership styles, traits, and behaviors. 21. helped me grow in an appreciation of organizational change and development. 22. helped me develop an understanding of total quality management. 23. helped me to understand the importance of international business and the importance of cross-cultural relations. 24. helped me to understand the strategic management process of formulation, implementation, and control. 25. led me to a greater understanding of the role of teamwork in organizations and the applications of teamwork. 26. improved my written skills. 27. improved my presentation skills.